I am pleased to provide a report on the Job Training Fund and WorkReadyNH activities for Program Year 16 (7/1/16—6/30/17.)

The Job Training Fund was created by the New Hampshire legislature in 2007. A total of $2 million in funding comes from the NH Unemployment Trust Fund, and is administered by the Department of Business and Economic Affairs.

Designed to enhance occupational and transferable skills of New Hampshire’s workforce, the Job Training Fund enables employers to tap new technologies, open new markets and increase efficiency with the value-added training of workers in all economic sectors of New Hampshire’s economy.

WorkReadyNH was created in 2011 and offers unemployed and underemployed people soft skills training and a nationally-recognized Work Readiness Certificate. It is available at New Hampshire Community College locations. These two programs have become a valuable resource for employers seeking to upgrade the skills of their workers, as well as providing worker readiness skills for job seekers.

Partnerships for a Stronger New Hampshire

I am pleased to provide a report on the Job Training Fund and WorkReadyNH activities for Program Year 16 (7/1/16—6/30/17.)

With nearly 2,000 new training slots created by a partnership between state government and private industry, the Job Training Fund significantly impacts the education and skills training of employees throughout New Hampshire. This one-to-one matching grant program demonstrates that employers will invest in upgrading employee skills to meet today’s workforce development challenges.

WorkReadyNH is an investment assisting unemployed and underemployed job seekers in soft skills and work-readiness credentials employers need to succeed.

The programs are important components of a new and focused approach to workforce and economic development our newly-created agency is developing, and combined with our Sector Partnership Initiatives and other programs helping both employers and job seekers, we are excited about working to grow new pathways to a strong economy for New Hampshire businesses and families.

WorkReadyNH by the Numbers

<table>
<thead>
<tr>
<th>Education</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than HS</td>
<td>3%</td>
</tr>
<tr>
<td>HS/GED</td>
<td>37%</td>
</tr>
<tr>
<td>Partial Associates or Certificate</td>
<td>15%</td>
</tr>
<tr>
<td>Associate Degree</td>
<td>12%</td>
</tr>
<tr>
<td>Partial Bachelor of Arts</td>
<td>4%</td>
</tr>
<tr>
<td>Bachelor of Arts</td>
<td>18%</td>
</tr>
<tr>
<td>Advanced Degree</td>
<td>11%</td>
</tr>
</tbody>
</table>

591 Clients
65% Female
35% Male
5% Veterans

Job Training by the Numbers

Top Training Providers

<table>
<thead>
<tr>
<th>Trainer</th>
<th>Training Cost</th>
<th>Percent Grant Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>CCSNH</td>
<td>$181,251</td>
<td>22%</td>
</tr>
<tr>
<td>NHMEP</td>
<td>$173,792</td>
<td>21%</td>
</tr>
<tr>
<td>UNH</td>
<td>$53,818</td>
<td>6%</td>
</tr>
</tbody>
</table>

Grants Awarded 66
Training Slots Created 1,979
Total Grant Awards $839,738
Company Match $856,772
Total New Training Costs $1,696,510
The public—private partnership of the Job Training Fund enables employers to upgrade employee skills. Here are comments from a survey of 100 employers:

“The recent UNH Leadership seminar was top-notch. The quality of the instructors was excellent - they were all experts in their particular fields of study, whether it be in teamwork, leading groups or negotiation, and they were careful to tailor the training itself to the students in the seminar.”

“The training that was conducted brought various new tools and concepts that are in use today to help the organization continue to improve and continue to grow.”

“It was great for everyone to be exposed to streamlining / combining our processes to save time. It has generated some new time saving ideas.”

96.9% of employers encourage others to apply for a grant. 94.7% intend to apply for future grants. 65% are companies with 100 employees or less. 48.9% of employers received their first training grant.

“This is the best course, I can’t think of the words to describe how much this class has helped me.”
“Rookies and seasoned workers alike can greatly benefit from this course; should consider making it mandatory.”
“I am totally recommending this class to a lot of people I know who are having a difficult time getting a job or a job that they want. Thank you for opening my eyes a little bit to the world even though we were just in a classroom.”

PY16 Trainees by Skills Training

- Lean / SLP / ISO Training: 393
- Technical Skills Training: 668
- Software Skills Training: 620
- Management / Proj Mgt Training: 137
- Customer Service / Marketing / Sales: 161

*Some trainees participated in multiple programs

Job Training Funds by Executive Council District

- Total: $375,000
- District 1: $291,103.00
- District 4: $144,818.00
- District 5: $184,120.00
- District 2: $154,598.00
- District 3: $64,493.00

www.nhjobtrainingfund.org